

Message Text

LIMITED OFFICIAL USE

PAGE 01 KINSHA 06497 031254Z

41

ACTION AF-08

INFO OCT-01 EUR-12 ISO-00 EB-07 /028 W

----- 114770

R 031215Z AUG 76

FM AMEMBASSY KINSHASA

TO AMEMBASSY BERN

INFO SECSTATE WASHDC 9004

AMEMBASSY VIENNA

LIMITED OFFICIAL USE KINSHASA 6497

E.O. 11652: N/A

TAGS: BEXP, SZ, CG, AU

SUBJECT: FOREIGN BUYER - MR. PETER BARYLLI

REF: BERN 3269

1. EMBASSY SEEKING INFO ON AUZAIRE AND ITS ZAIRIAN BOARD MEMBERS. THERE NO SHORTAGE, HOWEVER, OF U.S. PHARMACEUTICAL FIRMS ALREADY REPRESENTED IN KINSHASA. ONE IS A MANUFACTURER WHICH HAD BEEN A PRIME SUPPLIER TO THE ZAIRIAN ARMY UNTIL SOME RATHER SIZEABLE ARREARAGES STACKED UP. MUCH OF PRESENT PROBLEM WITH INTERNATIONAL PHARMACEUTICAL COMPANIES STEMS FROM THE NATIONALIZATION OF THE PHARMACEUTICAL BUSINESS LAST YEAR. THE GOVT RAN THE FIRMS FOR SEVERAL MONTHS BEFORE CONCLUDING THAT IT WOULD NOT WORK AND THEN BEGAN TO RETURN THE FIRMS TO THEIR FORMER OWNERS. ALREADY HEAVILY IN DEBT ON PHARMACEUTICAL SHIPMENTS PRIOR TO NATIONALIZATION, THE GOZ THEN BECAME ACCOUNTABLE FOR STOCKS TAKEN OVER AT TIME OF NATIONALIZATION. ALTHOUGH PAYMENTS IN ZAIRES ARE BEING MADE, ALBEIT RATHER SLOWLY, LARGE PAYMENTS IN FOREIGN CURRENCY ARE STILL OUTSTANDING. THUS, IT NOT SO MUCH A QUESTION OF FINDING U.S. SUPPLIERS WILLING TO ENTER MARKET BUT FINDING THE FOREIGN CURRENCY TO BRING THEIR ACCOUNTS UP TO DATE. THERE ALSO HAVE BEEN NO SHORTAGES OF OTHER REPRESENTATIVES PASSING THROUGH ZAIRE OFFERING PHARMACEUTICALS AT ATTRACTIVE PRICES. ADDITIONALLY, THE GOZ PHARMACEUTICAL PURCHASING AND DISTRIBUTION ORGANIZATION HAS ALSO ASSIDIOUSLY SOLICITED

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 KINSHA 06497 031254Z

OFFERS. MOST OF THE DEALS ARE STYMIED FOR THE SAME REASON --

LACK OF FOREIGN EXCHANGE. UNLESS MR. BARYLLI HAS SOURCES OF CREDIT AT HIS DISPOSAL, EMBASSY DOUBTS WHETHER AUZAIRE WOULD HAVE MUCH OF INTEREST TO SAY TO U.S. SUPPLIERS AT THIS TIME.

2. PRESIDENT MOBUTU HAS ASKED HIGH-LEVEL GOZ OFFICIALS TO DIVEST THEMSELVES OF BUSINESS CONNECTIONS OUTSIDE OF THE AGRICULTURAL FIELD. WHILE FEW WOULD TAKE THIS REQUEST SERIOUSLY, IT WOULD COMPLICATE TASK OF TRACING HIGH-LEVEL ZAIRIAN INVOLVEMENT IN SUCH A FIRM.
WALKER

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 03 AUG 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: GolinoFR
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976KINSHA06497
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760298-1112
From: KINSHASA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760893/aaaaddpv.tel
Line Count: 72
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION AF
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 76 BERN 3269
Review Action: RELEASED, APPROVED
Review Authority: GolinoFR
Review Comment: n/a
Review Content Flags:
Review Date: 26 MAR 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <26 MAR 2004 by greeneet>; APPROVED <29 MAR 2004 by GolinoFR>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: FOREIGN BUYER - MR. PETER BARYLLI
TAGS: BEXP, SZ, CG, AU
To: BERN
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006